CLARKE 2004 ANNUAL COUNTY PROFILE

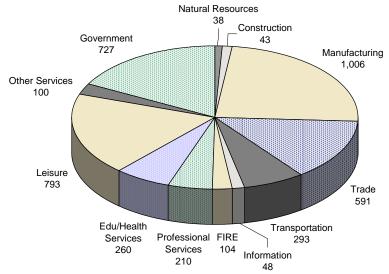
Executive Summary

As of 2003, Clarke County's largest private industry was Manufacturing, representing 23.89 percent (1,006) of the county's total covered employment of 4,211. Although the county's total employment decreased by 5.56 percent since 2002, the average annual wage increased by 2.90 percent to \$24,651 for all industries.

Clarke County's average weekly wage for all industries was \$474 for 2003. This was an increase of 2.82 percent since 2002. The highest average weekly wage for a private sector was in Transportation & Utilities, averaging \$746 with gross total wages of \$11.3 million. Between 2002 and 2003, the Construction sector had the largest percentage increase in average weekly wage of 12.50 percent (\$47).



2003 Industry Breakout by Employment in Clarke County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Osceola Foods Corporation	Manufacturing
2	Lakeside Casino & Resort	Arts & Entertainment
3	Power Logistics	Transport./Warehousing
4	Mosaic	Health Services
5	Hy-Vee Food Stores	Retail Trade
6	Paul Mueller Company	Manufacturing
7	Dekko Technologies Inc	Manufacturing
8	Osceola NRC	Health Services
9	Silverhawk Security	Business Services
10	Fareway Stores	Retail Trade

QUICK FACTS

Covered Employment (2003)

		/0				
Total Employment	4,211	0.301				
Average Weekly Wage	\$474	80.22				
Largest Private Sector:	1,006	0.46 ³				
Manufacturing						
45						

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	9,242	84
Growth % since 1990	11.5%	10
2003 Unemployment Rate	9.0%	2
2002 Per Capita Personal Income	\$23,940	80
2000 Median Household Income	\$34,474	71

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Clarke County

Reporting Units				Employment				
2002	2003	% Change		2002	2003	% Change		
267	266	-0.37%	Total All Industries	4,459	4,211	-5.56%		
242	241	-0.41%	Private Business 3,726		3,484	-6.49%		
7	7	0.00%	Ag/Natural Resources & Mining	40	38	-5.00%		
18	17	-5.56%	Construction	44	43	-2.27%		
17	16	-5.88%	Manufacturing	1,151	1,006	-12.60%		
64	63	-1.56%	Trade	627	591	-5.74%		
14	15	7.14%	Wholesale Trade	58	47	-18.97%		
50	48	-4.00%	Retail Trade	569	544	-4.39%		
11	12	9.09%	Transportation & Utilities	272	293	7.72%		
3	3	0.00%	Information	47	48	2.13%		
21	20	-4.76%	Finance, Insurance, and Real Estate	105	104	-0.95%		
20	22	10.00%	Professional & Business Services	275	210	-23.64%		
18	19	5.56%	Education & Health Services	246	260	5.69%		
28	27	-3.57%	Leisure & Hospitality	806	793	-1.61%		
35	35	0.00%	Other Services	113	100	-11.50%		
25	25	0.00%	Government	733	727	-0.82%		
4	5	25.00%	State	84	83	-1.19%		
14	14	0.00%	Local	611	608	-0.49%		
7	6	-14.29%	Federal	38	36	-5.26%		

QUICK FACTS

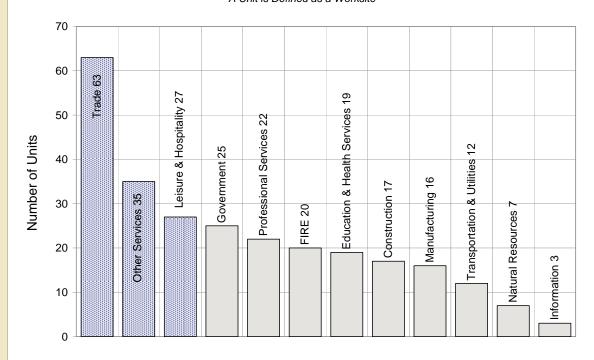
Clarke County's Largest Industries by Worksites

Wholesale & Retail Trade 63

Other Services 35

Leisure & Hospitality 27

Reporting Units by Industry in 2003 in Clarke County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

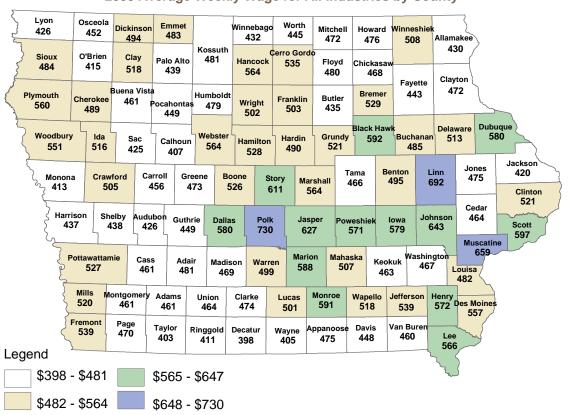
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Clarke County

Average Annual Wage			Annual Wag	e		Average Weekly Wage				Wage
	2002		2003	% Change		2002		2003		% Change
\$	23,956	\$	24,651	2.90%	Total All Industries	\$	461	\$	474	2.82%
\$	23,280	\$	23,913	2.72%	Private Business	\$	448	\$	460	2.68%
\$	23,362	\$	24,093	3.13%	Ag/Natural Resources & Mining	\$	449	\$	463	3.12%
\$	19,572	\$	21,989	12.35%	Construction	\$	376	\$	423	12.50%
\$	29,348	\$	30,013	2.27%	Manufacturing	\$	564	\$	577	2.30%
\$	16,697	\$	16,955	1.54%	Trade	\$	321	\$	326	1.56%
\$	26,961	\$	28,133	4.35%	Wholesale Trade	\$	518	\$	541	4.44%
\$	15,651	\$	15,989	2.16%	Retail Trade	\$	301	\$	307	1.99%
\$	40,178	\$	38,772	-3.50%	Transportation & Utilities	\$	773	\$	746	-3.49%
\$	12,968	\$	12,872	-0.74%	Information	\$	249	\$	248	-0.40%
\$	30,454	\$	32,914	8.08%	Finance, Insurance, Real Estate	\$	586	\$	633	8.02%
\$	15,358	\$	16,713	8.82%	Professional & Business Services	\$	295	\$	321	8.81%
\$	23,971	\$	23,369	-2.51%	Education & Health Services	\$	461	\$	449	-2.60%
\$	17,374	\$	18,339	5.56%	Leisure & Hospitality	\$	334	\$	353	5.69%
\$	16,275	\$	17,085	4.98%	Other Services	\$	313	\$	329	5.11%
\$	27,390	\$	28,191	2.92%	Government	\$	527	\$	542	2.85%
\$	47,842	\$	49,789	4.07%	State	\$	920	\$	957	4.02%
\$	24,120	\$	24,804	2.84%	Local	\$	464	\$	477	2.80%
\$	34,757	\$	35,582	2.37%	Federal	\$	668	\$	684	2.40%





QUICK FACTS

Average Weekly Wage Comparisons

Clarke \$474

Rank Among All 99 Iowa Counties -59-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

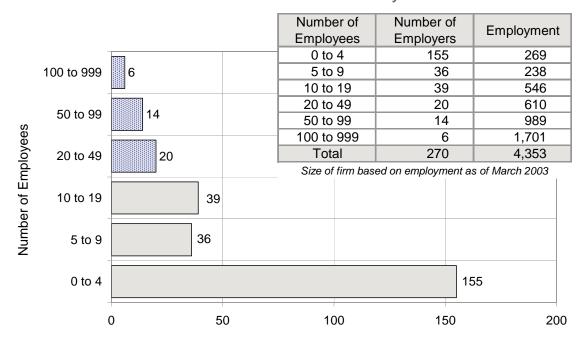
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800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Clarke County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209

